

CONTRACT POSITIONS POPULAR

Tuesday, 4 February 2003: Australian recruitment consultants have noted an increase in the number of contracting positions across various sectors and expect the trend to continue in 2003.

According to *The Sydney Morning Herald's* Recruit 2003 supplement, consultants have reported opportunities for contractors at the senior executive level, in financial services, some areas of IT, media and entertainment, industrial manufacturing, law, corporate communications, corporate integration and the public sector.

Contracting positions have also emerged in job fields previously occupied by full-time employees, such as HR and marketing. The *SMH* reports that a sales and marketing survey by Michael Page International has found a renewed focus on contracting as a solution to headcount freezes in financial services.

Andrew Staite, general manager NSW, TMP Worldwide, says the corporate communications area is "absolutely huge" for contractors, while HR contractors are often hired to manage downsizing projects.

Short-term contracts are available in IT for professionals with strategic customer-relationship management or technical product-management skills.

CSI's Contractors and Consultants Rates Salary Survey is due for publication in March. Please contact Kylie Crisp on (02) 9415 3455 or email kcrisp@classalinfo.com.au for more information.

Source: Recruit 2003, The Sydney Morning Herald, 1 February 2003.

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Note: CSi are Australia's remuneration specialists. We can provide information or advice about all remuneration issues, from executive pay to global pay practices.

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