

CSI TO OPEN MELBOURNE OFFICE

**Melbourne Business Centre
Level 8, 440 Collins Street
Melbourne Vic 3000**

Monday 16th June 2003: The official opening of CSI's Melbourne office, scheduled for Wednesday 9th July, is the latest in a series of expansive moves made by the company in order to better service a growing client base.

In a year that has already seen the establishment of CSI's Training Services division, the opening of the Melbourne office, headed by professional services consultant Andrew White, is set to further affirm the Australian-owned company's position in the remuneration consulting market.

"CSI's expansion into Victoria is in response to the commitment and loyalty of many clients to our company over the years," says managing director Peter Barton.

"Victorians have played an important role in our growth and we feel it appropriate to provide more support and service by basing one of our key staff in Melbourne. We anticipate much success with this important move, particularly as Victoria continues to inspire all Australians with its economic innovation and growth (despite its football code). CSI business development director, Sean Beazley, has been instrumental in driving the expansion into Melbourne, and we have much faith in Andrew's ability to develop the new centre."

CSI has identified a client need for specialist remuneration services, which go beyond the provision of salary survey products. The CSI Professional Services and Client Services teams

are increasingly being utilised by survey subscribers for add-on services such as special cuts of data, benchmarking exercises and total compensation solutions.

The Melbourne office will enable survey subscribers based in or around Melbourne to readily access expert remuneration advice and a plethora of consulting services, including:

- Salary survey services
- Survey-based technology demonstrations
- Survey data audits
- Remuneration consulting and special projects

CSi will be celebrating the opening of the Melbourne office with a client cocktail party in early August: Victorian clients will be sent an invitation in July. For more information about CSi's Melbourne-based consulting services, please phone Andrew White after Wednesday 10th July on (03) 9607 1361, or visit CSi's website www.classalinfo.com.au.

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Note: CSi is Australia's remuneration specialist. We conduct 20 industry-specific salary surveys in Australia and New Zealand and provide remuneration consulting services ranging from executive compensation advice to remuneration technology services.

For further information please contact:

Mr Peter Barton

Managing Director on (02) 9415 3455

Mr Andrew White

Professional Services Consultant - Melbourne on (03) 9607 1361